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I’m on the hunt for a new role. This doc shares what I’m looking for:

Targeting senior roles in sales, product management, or go-to-market across Telco, Cloud, SaaS, Energy, and Aerospace. I’m exploring a transition from field sales into Product strategy and Go-To-Market roles.



Request for Support:

Who in your network should I meet?

What companies/industries in Houston, Aerospace, or Cloud should be on my radar?

Are there communities, groups, or events I should plug into?



Sampling of Target Position Titles:

Field Account Manager

Global Account Manager

Go-To-Market Manager

Channel Account Manager

Product Marketing Manager

Product Specialist

Technical Consultant



My core competencies (through 16 years at AT&T, AWS & HP)

Cloud Computing (AWS, Azure)

Software as a Service (Salesforce, DataDog)

C-Level Conversations

Telco/Hardware/Edge Devices



Target Industries

Technology (AI, SaaS, Cloud)

GIS Monitoring

Aerospace

Energy



Geographic Preference: Houston, Atlanta, Toronto, Vancouver



Target Roll

Sale roles w minimum 10 YOE

Technical roles w minimum 10 YOE

Product/GTM R w/ minimum 5 YOE

Hybrid Ready 🧑‍💻 (in-person)

401K

Health Insurance



Personal Life/Hobbies:

Community:

Community builder | Led orgs representing 80K+ residents

Creative/Tech:

DJ | 360° video & drone content | Home lab kid (NAS, Docker, Python)

Lifestyle:

Avid traveler | Gardening enthusiast | Yoga & meditation advocate